



**Contra Costa County Behavioral Health Division
Alcohol and Other Drugs Services**

Request for Proposals Formal Responses to Provider Questions Received as of 11/8/19

Substance Use Disorder Continuum of Care
ASAM Levels 1.0 (Outpatient) and/or 2.1 (Intensive Outpatient) for
Adolescent Substance Use Services AGES 12-17

November 15, 2019

1. I did not make the mandatory conference meeting however does this exclude my company from submitting a proposal for the A & D Service RFP?

Response: All organizations that are interested in submitting a proposal in response to this RFP must have been in attendance of the mandatory bidder's conference. Any organization not in attendance is not eligible for an award under this RFP but may participate in future RFPs.

2. We received the RFP for Adolescent SUD services, but were unable to find a budget for said services. In order for providers to make a decision about the viability of operating an Adolescent SUD program, the funding availability is a key factor. Can you please provide the information?

Response: The projected total of all awards for year one is \$220,000. The amount of each award will differ based on the number of awardees and the size of each budget. At least one award will be given based on this RFP.

3. For verification of certification prior to execution, is there a particular document that is required?

Response: If the facility is certified through DHCS there is an actual certification letter that indicates that the site has been certified. This letter or the follow-up letter that indicates the actual Drug Medi-Cal number will suffice. Providers who have not yet been certified by the date of submission must submit proof that the application was submitted through PAVE. This can be done by creating a screen capture showing that the application is in process.

4. What is the rationale for the alternative school sites?

Response: This RFP is a partnership between AODS, the Contra Costa County Office of Education and Juvenile Probation. The collaboration was created to better ensure the sustainability of the project beyond the first year of services. The Office of Education suggested that it would be best to focus on continuation schools through the RFP although this is not a requirement.

Below is a complete list of the school sites that were identified by the Office of Education, Juvenile Probation and AODS:

Concord High School

Diablo Community Day School
Deer Valley High School
Kennedy High School
Mt. Diablo High School
Olympic Continuation High School
Richmond High School
Sylvester Greenwood Academy
Vicente Continuation High School
Vista High School

5. Were the school locations chosen based on the need at that location?

Response: The school locations were selected based on information from Juvenile Probation, demographic information for the particular area of the county, and anecdotal information from the schools.

6. Are all of the schools continuation schools?

Response: No, not all schools listed at potential sites are continuation schools.

7. Is it necessary to obtain a MOU or letter indicating the expectation to create a MOU with Juvenile Probation of the organization already has a relationship with Juvenile Probation?

Response: In order to demonstrate the established relationship with Juvenile Probation, the organization should reference the number of referrals that are received each week directly from Probation. The provider shall also obtain a letter from Juvenile Probation indicating that the relationship already exists and will continue to exist beyond the execution of any potential contract with AODS.

8. There is an issue with the Work Plan template located on the AODS web site. Only the first page of the template can be printed

Response: The AODS Work Plan has been corrected and replaced in its entirety on the AODS web site. The file is now in Excel format and is fully functional.

9. There is not a sheet in the Work Plan specifically created for Recovery Services and Case Management. Do er just add a tab to the Work Plan?

Response: Recovery Services and Case Management are not required services during the first year of the contract. Both services are only reimbursable for facilities that are Drug Medi-Cal certified which is not a requirement to be awarded a contract from this RFP. If the provider would like to include the two services in the proposal, either a separate Work Plan for the services may be submitted or additional columns added to the Work Plan. The inclusion of Recovery Services and Case Management will not factor into the selection of the awardee(s).

10. Will the services rendered in this contract be Drug Medi-Cal billable services?

Response: Yes, the services are Drug Medi-Cal billable services for facilities that are Drug Medi-Cal certified. Any awardee(s) of a contract from this RFP must submit an application to become Drug Medi-Cal certified within 60 days of the execution of the contract.

11. Would Case Management and Recovery Services be included if a facility was already Drug Medi-Cal certified?

Response: All providers are required to begin offering Case Management and Recovery Services to Drug Medi-Cal eligible beneficiaries within 12 months of the execution of the contract.

12. Will the program rate be based off of a particular number of participants and will this amount be given to the providers to be able to build a budget?

Response: AODS is projecting to have a total of \$220,000 to award to one or more providers based on this RFP. To assist in building a budget, AODS would like to see an overall budget for rendering services to 40 beneficiaries per site during the first year of the contract.

13. Do the 40 beneficiaries seen in the first year only include successful completions?

Response: No, the 40 beneficiaries include anyone seen by the program during the first year, whether or not they complete treatment services based on medical necessity.

14. Does the child have to be on Medi-Cal to receive treatment services under this RFP?

Response: No, a beneficiary does not have to be Medi-Cal eligible to receive treatment services under this RFP. Additional alternative funding will be included in the final contract to assist those who are not insured or underinsured.

15. If a child has private insurance, can the program still accept the beneficiary but not be reimbursed under this contract?

Response: Yes, the contract does not restrict the type or number of beneficiaries who are seen at a particular facility. The contract only limits the number of beneficiaries who will be funded by AODS at each facility. Populations may be mixed as well so that beneficiaries with Drug Medi-Cal funded services can be in the same group as someone who receives services through a private insurance, etc.